

Titan Integrated Software System

PRECAST MANAGEMENT SYSTEM

TITAN



3000

*Advanced software solutions to manage all your plant processes.
Custom designed for precast and prestressed businesses.*

Titan Integrated Software System

*Custom designed specifically for precast
and prestressed concrete producers*

Advanced Software To Manage All Your Plant Processes

The Titan Precast Management System delivers rock-solid software for the precast and prestressed concrete industry. This advanced software is designed specifically to meet the needs of precast and prestressed concrete manufacturers by providing an integrated system to manage all elements of the plant’s operations.

From quoting and estimating to production scheduling and dispatching, all the way through financial reporting, Titan features a suite of customized modules for precast and prestressed companies of all sizes.

We are convinced that once you experience the increased productivity and tight controls of the Titan Precast Management system, you will be a satisfied customer for life. To experience the power of a truly integrated business management solution for your company, contact us today.

**TITAN PRECAST
MANAGEMENT SYSTEM**
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Five Key Benefits for Precasters

Reduce Office Labor Hours

Virtually all office processes are dramatically streamlined with the Titan Precast Management System. From the initial quote, through engineering, production, QC, delivery, and invoicing, every step is documented and easily viewed by your designated users.

Cut Overtime and Reduce the “Rush” Jobs

Titan’s powerful production scheduling features enable plant managers to avoid costly overtime hours. Products and Structures can easily be released for production, while capacity restraints can be viewed and effectively navigated. Both custom products and stock items can be scheduled more efficiently, increasing customer satisfaction while decreasing costs.

Reduce Transport Costs

Titan’s load management features enable dispatchers to see and plan ahead. Driver, truck, and trailer capacities can be used to better manage transportation resources, significantly cutting shipping costs.

Monitor and Cut Product and Material Costs

Titan’s Bill of Materials and cost tracking system enables management to monitor and control cost overruns. Material and labor variance reports aid in future costing decisions.

Improved Decision Making

With more than 250 predefined reports and a custom report writer, Titan provides timely, valuable information for proactive managers to drive key cost-cutting decisions and increase profits.

Five Customer Satisfaction Benefits

On-Time Deliveries

Titan’s many integrated processes and features all lead to a successful, accurate, on-time delivery of customer products to increase customer satisfaction and build loyalty.

Accurate Deliveries

It goes without saying that delivering the right product is critical to customer satisfaction. Titan’s system integration reduces the need for double or triple entries, resulting in dramatically reduced errors.

Quality Products

Single entry integration reduces missteps and is sure to improve product quality. Add the benefits of our Quality Control Module and Bill of Materials features, and you have a system that consistently produces exceptional products.

Rapid Response to Customer Inquiries

With information at the fingertips of everyone in the office, customer inquiries can be answered swiftly and accurately.

Accurate Quoting and Billing

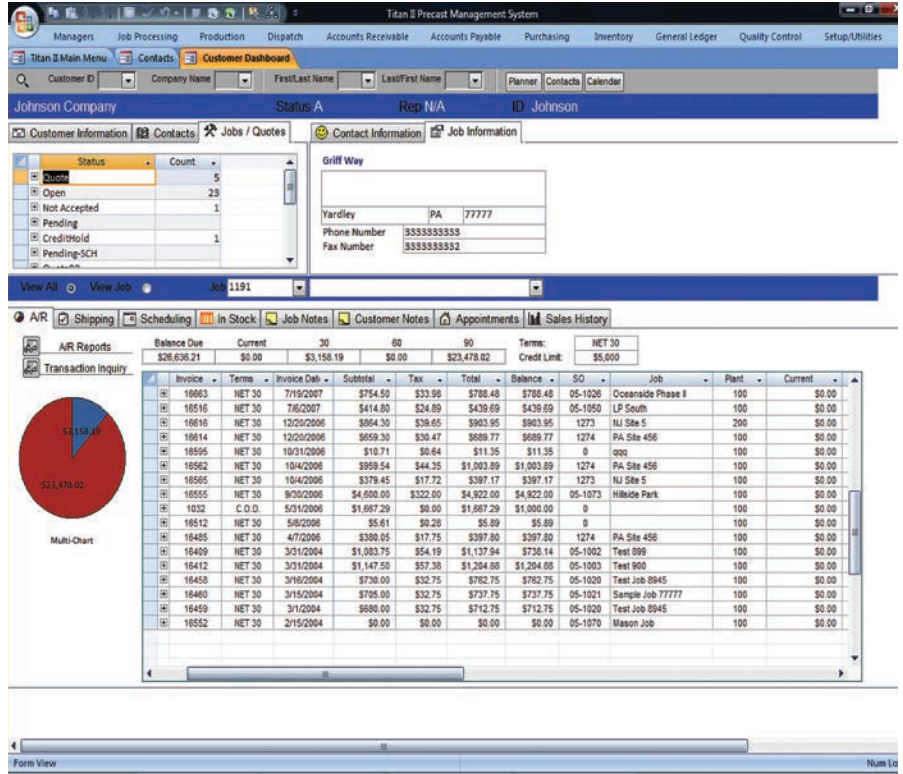
Customer loyalty can be severely impacted when quoting or billing mistakes occur. Titan’s system flow, from quoting to delivery through invoicing, is designed specifically to minimize processing errors, resulting in increased customer satisfaction.

Titan 3000 Precast & Prestress Management System

Customer Relationship Manager

FEATURES

- » Customer Dashboard
- » Weekly Planner Screen
- » Contacts Screen
- » Create/Track Appointment
- » Create/Track "To-Do"
- » Track All Customer Jobs
- » Track Customer Production Schedule
- » Track Customer's Aged Inventory Items
- » Track Customer's Aged Receivables
- » Track Customer Shipping Schedule
- » Save Email and Communication History
- » Quickly Move Between Customer, Contact and Job (Drilldown feature)
- » Share Information Internally and with Other Plants



Empowering Your Precast Sales Team

Titan's Customer Relationship Manager (CRM) was designed to empower the precast sales representative. The "Customer Dashboard" is the centerpiece of our CRM module and offers information that only Titan can provide.

Our Contact Management screen and Weekly Planner screen round out what is surely the most powerful CRM module in the precast concrete industry.

Sales representatives can now effectively organize their customer appointments, create "to-do" lists, email clients, and share all this information with fellow employees.

Our "Drilldown" feature allows users to quickly move between customers, contacts, jobs and quotes.

Titan's CRM...vital information at your fingertips.



TITAN CUSTOMER RELATIONSHIP MANAGER

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Titan 3000 Precast & Prestress Management System

Document Management

Viewing Document Types Search Criteria View Records

Doc Num: 6087 Log Date: 9/6/2009
Doc Date: 9/6/2009 Log User: MUKA Doc Status: Active
Doc Type: Drawing
Customer: Kelly Construction
Job Name: Blume Job

Title: Drawing for JobNum:05-1069 Job Name:Blume Job Structure:br1 MarkNum:2000
Description: Drawing for JobNum:05-1069 Job Name:Blume Job Structure:br1 MarkNum:2000
File Location: D:\Document_Log\Drawings\A-C\M_6087.jpg

Filing Information
ReferenceNum
JobNum 05-1069 Blume Job
CustomerID Kelly Kelly Construction
VendorID
ProductID
Structure br1
MarkNum 2000

View Document View Communications

Doc Num	Doc Type	Doc Date	Title	ReferenceNum	JobNum	CustomerID	VendorID	Structure	MarkNum	Attach
3965	Drawing	8/27/2009	Drawing for JobNum:05-1016 Job		05-1016	Wells				
5197	Drawing	8/29/2009	Drawing for JobNum:05-1015 Job Name:Kelly		05-1015	Kelly				
5198	Drawing	8/29/2009	Drawing for JobNum:05-1015 Job Name:Kelly		05-1015	Kelly				
6087	Drawing	9/6/2009	1069 Job Name:Blume Job Structure:br1		05-1069	Kelly		br1	2000	
6208	Drawing	9/8/2009	Drawing for JobNum:1023 Job		1023	Wells		S2		
6209	Drawing	9/8/2009	Drawing for JobNum:1175 Job		1175	Johnson				
6332	Drawing	9/8/2009	Drawing for JobNum:05-1030 Job Name:Sample		05-1030	Kelly				
6374	Drawing	9/8/2009	Drawing for JobNum:05-1097 Job Name:RFT		05-1097	Johnson		mh1		

Records: 14 of 44 No Filter Search

Imagine the Possibilities

Retrieve stored documents with a click of a button using Titan's Integrated Document Management module. Imagine the possibilities: blue prints, signed delivery tickets, QC documents, production drawings, MSD Sheets. You'll have countless critical documents at your fingertips. Retrieve documents by job, customer, structure, product, vendor, ticket number – any number of ways.

Documents can be saved and indexed in multiple ways, including our Inbox, Email Attachment and Quick Filing methods.

Documents can be stored on local hardware and backed up to secured offsite storage. This module also allows you to email any contact in the Titan CRM module with a click of a button.

You can email multiple documents at once, or one at a time. Additionally, all emails sent or received can be tracked and linked to jobs, customers, vendors and contacts for future retrieval – a complete email history system.

Our email template feature can be used to completely automate the email process. Email templates can automatically fill in the subject line, body, email address and required attachments, which is especially useful with quotes, purchase orders, invoices and customer statements.

FEATURES

- » Retrieve, View, Reprint and Email Any Type of Document
- » File/Index Documents by Job, Customer, Structure, Product, Vendor, etc.
- » Track Email History
- » Email Template Feature
- » Track Any Document, Such As:
 - Blue Prints
 - Signed Quotes
 - Signed Sales Orders
 - Customer POs
 - Production Drawings
 - Signed Delivery Tickets
 - Inventory Packing Slips
 - Vendor Invoices
 - MSD Sheets
 - QC Documents
 - Production Forms
 - Time Sheets
 - Customer Checks
- » Security Features
- » Archiving Feature
- » Email Quotes
- » Email Purchase Orders
- » Email Customer Invoices
- » Email Customer Statements

TITAN DOCUMENT MANAGEMENT

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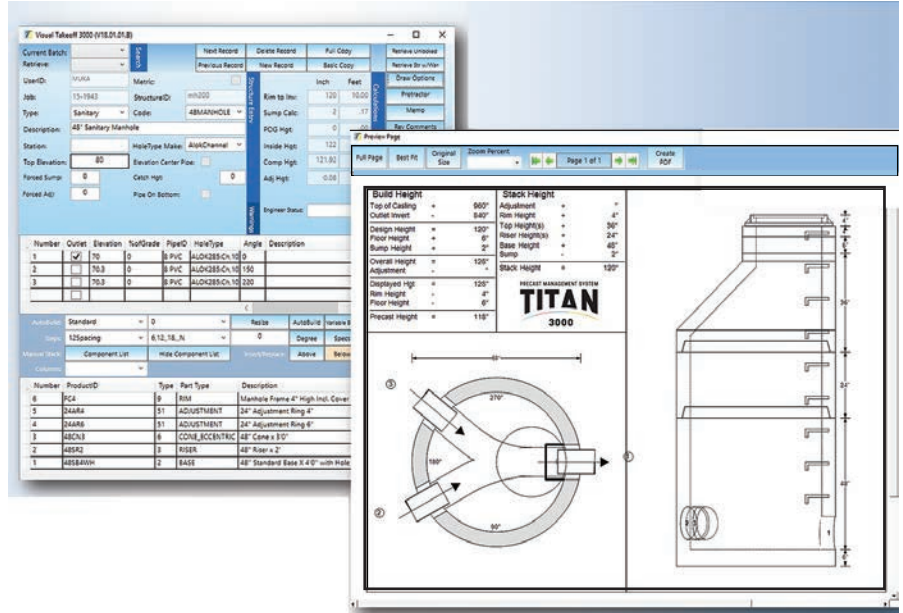


Titan 3000 Precast & Prestress Management System

Visual Takeoff Manager

FEATURES

- » Automatic Resize Feature
- » Automatic Build Feature
- » Manual Build Feature
- » View Structure while Building
- » Structure Type Defaults
- » Job Defaults
- » Copy Structure Feature
- » Automatic Loading of Kit Items
- » Miscellaneous Item Additions
- » Price Allocation Feature
- » Corner Hole Calculation
- » Corner Hole Push Feature
- » Hole Proximity Warning
- » Numerous Pricing Methods
- » Unlimited Price Levels
- » Job Discount Feature
- » Structure Type Discount Feature
- » Production and Submittal Drawings
- » Print Quotes/Sales Orders by Structure/Product Detail, Structure Summary, or Structure Type Summary
- » Quote Any Type of Product



The Most Advanced and Efficient Way To Perform Takeoffs and Piecing

The Visual Takeoff module featured in Titan is the most advanced and efficient way to perform takeoffs and piecing up of structures. A picture of the stack and a plan view displays right next to your takeoff to give you a visual representation of the structure you are working on.

With this flexibility, you can piece and re-piece a structure until it fits your needs. With Titan 3000, you can change one piece at a time. Or, with the Autobuild feature, you can piece the entire structure at once. Autobuild enables you to view completely different configurations of the entire structure just by clicking a button. Once the structure is pieced up, Titan automatically loads those products into your sales order or quote.

Sales orders and quotes can be printed in detail or summary format. Production drawings are available in many different styles and can be printed by job or in coordination with the production schedule.

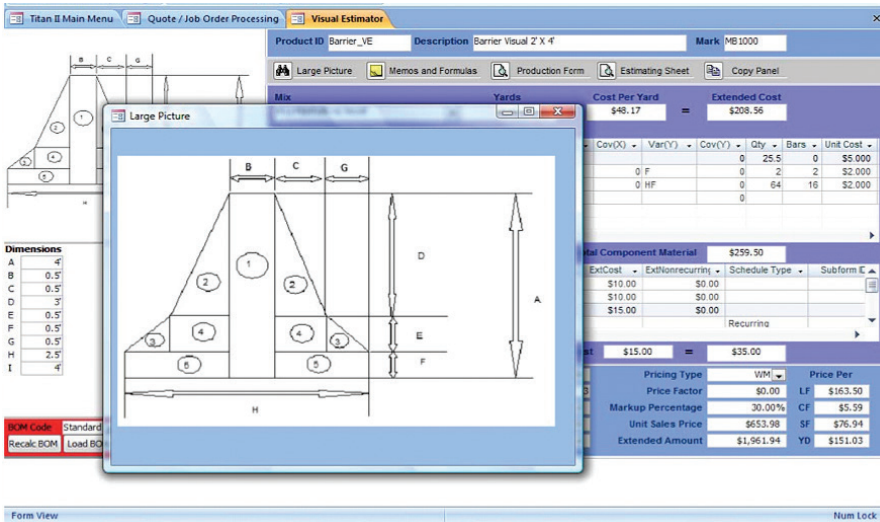


TITAN VISUAL TAKEOFF MANAGER

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Titan 3000 Precast & Prestress Management System

Visual Estimator



FEATURES

- » Visually Estimate Custom Products
- » Estimate Concrete Costs
- » Estimate Material Costs
- » Estimate Labor Costs
- » Estimate Overhead Costs
- » Estimate Pricing
- » Generate Product Description Based on Custom Dimensions
- » Copy Custom Products
- » Generate Not-to-Scale Production Drawings
- » View/Print Numerous Calculations
- » View/Print Estimating Sheet
- » Unlimited Number of Drawings and Configurations
- » Track Mark Numbers
- » Used by Estimators and Sales Reps

Easy and Precise Estimating for Custom Work

The Visual Estimator is designed to make the estimating process for custom products easy and precise. By enabling users to view a drawing while entering custom dimensions, the Visual Estimator can be configured to automatically create accurate, detailed bills of materials.

Concrete costs, material costs, labor costs, overhead costs and product pricing can all be automatically calculated for the dimensions entered.

There is no limit to the number of "Visual Worksheets" that can be added to the Titan Precast Management System. Visual Worksheets can then be attached to specific product codes. When a user enters that product code into the job screen the Visual Estimator will automatically pop up, prompting the user to enter the required dimensions.

Not-to-Scale production drawings with detailed bill of materials are included with this powerful feature.

TITAN VISUAL ESTIMATOR

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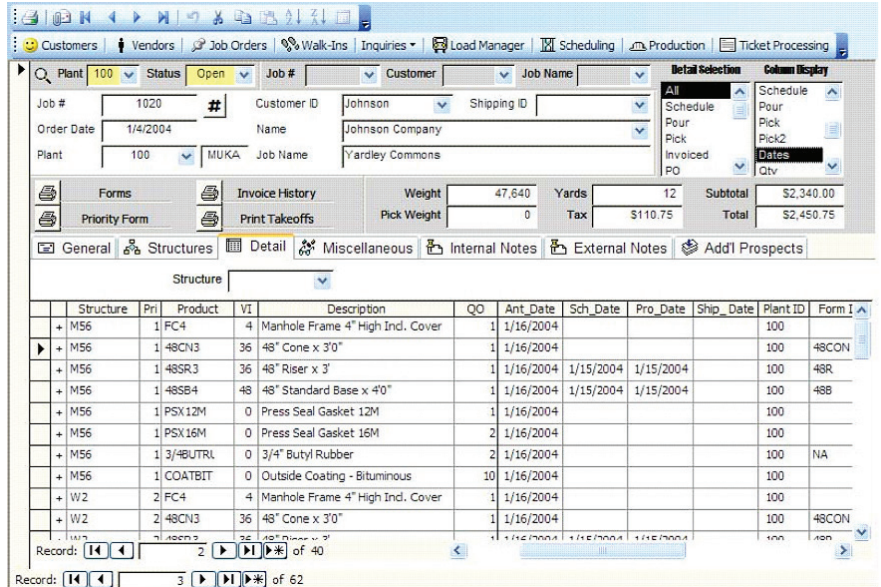


Titan 3000 Precast & Prestress Management System

Sales Order Processing

FEATURES

- » Feature Rich Job Inquiry
- » View Quotes, Not Accepted Quotes, Open Job Orders, Pending Orders, Completed Orders
- » Unlimited Price Levels
- » Specific Job Pricing
- » Job Discount Features
- » Track Structures/Products
- » Track Price/Yards/Weights
- » View Customer Anticipation Dates
- » View Schedule Dates
- » View Production Dates
- » View Ship/Invoice Dates
- » View Product Quantities
- » Record Job Notes
- » Multi-plant



Structure	Pri	Product	VI	Description	QO	Ant_Date	Sch_Date	Pro_Date	Ship_Date	Plant ID	Form I
+ M56	1	FC4	4	Manhole Frame 4" High Incl. Cover	1	1/16/2004				100	
+ M56	1	48CN3	36	48" Cone x 3'0"	1	1/16/2004				100	48CON
+ M56	1	48SR3	36	48" Riser x 3'	1	1/16/2004	1/15/2004	1/15/2004		100	48R
+ M56	1	48SB4	48	48" Standard Base x 4'0"	1	1/16/2004	1/15/2004	1/15/2004		100	48B
+ M56	1	PSX12M	0	Press Seal Gasket 12M	1	1/16/2004				100	
+ M56	1	PSX16M	0	Press Seal Gasket 16M	2	1/16/2004				100	
+ M56	1	3/4BUTRL	0	3/4" Butyl Rubber	2	1/16/2004				100	NA
+ M56	1	COATBIT	0	Outside Coating - Bituminous	10	1/16/2004				100	
+ W2	2	FC4	4	Manhole Frame 4" High Incl. Cover	1	1/16/2004				100	
+ W2	2	48CN3	36	48" Cone x 3'0"	1	1/16/2004				100	48CON

Improve Customer Service and Increase Your Profitability by Centralizing Job Information

Now with Titan Precast Management System, anyone in the office can answer customer questions instantly. No more running around looking for job folders or running out to the yard looking for pieces.

Informative inquiry screens centralize all critical job information, empowering everyone in the office.

Through the use of Customer Anticipation Dates, Schedule Dates, Production Dates, Pick Dates, and Shipped Dates, Titan brings a wealth of information to the screen. Job status, pricing, structures, products and drawings are all at your fingertips.

The Titan Precast Management System can not only improve customer service, it can improve overall company profitability.



TITAN SALES ORDER PROCESSING

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Titan 3000 Precast & Prestress Management System

Production Processing

Job#	Customer	Job	Structure	Description	Subform	Sch_Date	Ant_Date	Picked	Wa	Plant
1206	Johnson Com	Fort Point	s2	48" Standard Base X 4 with Hole	4 High	Thu, 1/22/04	Tue, 2/10/04	Mon, 1/26/04		100
1206	Johnson Com	Fort Point	s3	48" Standard Base X 4 with Hole	4 High	Thu, 1/22/04	Tue, 2/10/04	Mon, 1/26/04		100
1164	Lake Group C	Wells West Side J	s2	48" Standard Base X 4 with Hole	4 High	Fri, 1/23/04	Thu, 2/12/04			100
1037	Wells South C	Tinton Falls	S1	48" Standard Base X 3 with Hole	3 High	Thu, 1/22/04	Fri, 2/13/04			100
1037	Wells South C	Tinton Falls	S1	48" Riser X 3 with Hole	3 High	Thu, 1/22/04	Fri, 2/13/04			100
1037	Wells South C	Tinton Falls	S2	48" Standard Base X 3 with Hole	4 High	Fri, 1/23/04	Fri, 2/13/04			100
1037	Wells South C	Tinton Falls	S2	48" Riser X 3 with Hole	3 High	Fri, 1/23/04	Fri, 2/13/04			100
1037	Wells South C	Tinton Falls	S3	48" Riser X 3 with Hole	Coring		Fri, 2/13/04			100
1037	Wells South C	Tinton Falls	S3	48" Standard Base X 3 with Hole	4 High	Thu, 1/22/04	Fri, 2/13/04			100
1037	Wells South C	Tinton Falls	S4	48" Standard Base X 3 with Hole	3 High		Fri, 2/13/04			100
1037	Wells South C	Tinton Falls	S6	48" Standard Base X 3 with Hole	3 High		Fri, 2/13/04			100
1037	Wells South C	Tinton Falls	S6	48" Riser X 3 with Hole	3 High		Fri, 2/13/04			100
1160	Kelly Constru	Kelly Job 5	s3	48" Standard Base x 4 0"	4 High	Fri, 2/13/04	Fri, 2/13/04		A	100
1165	Lake Group C	Mount East Phase	h3	48" Standard Base X 4 with Hole	4 High	Fri, 2/13/04	Mon, 2/16/04		A	100
1165	Lake Group C	Mount East Phase	h2	48" Standard Base X 4 with Hole	4 High	Fri, 2/13/04	Mon, 2/16/04		A	100
1165	Lake Group C	Mount East Phase	s1	48" Standard Base X 2 with Hole	2 High	Fri, 2/13/04	Mon, 2/16/04			100
1147	Shell Develop	Stickel Developme	S3	48" Standard Base X 4 with Hole	4 High	Mon, 2/16/04				100
1147	Shell Develop	Stickel Developme	S2	48" Standard Base X 4 with Hole	4 High	Mon, 2/16/04				100
1147	Shell Develop	Stickel Developme	S1	48" Standard Base X 4 with Hole	4 High	Mon, 2/16/04				100

FEATURES

- » Track/Schedule Specials
- » Track/Schedule Inventory
- » Schedule by "Form" Availability
- » Monitor Dispatch Activity
- » Quantity On-Hand Warnings
- » Release Items for Production
- » Identify Scheduling Conflicts
- » Create Multiple Production Departments
- » View Customer Anticipation Dates
- » View Dispatch Dates
- » Schedule Weeks in Advance
- » Print Production Schedule by Department
- » View Estimated Man-hours Required by Department
- » Many Customer/Job Inquiry Screens
- » Export Information to Excel or Word

Tracking and Scheduling 'Special' and Stock Items Gets A Lot Easier with Titan

Titan's production scheduling features were specifically designed for the precast concrete industry. The challenges of tracking and scheduling "special" items along with your stock items becomes considerably simpler when using Titan.

Various quantity, capacity and conflict warnings all aid in helping the production scheduler fulfill day-to-day requirements.

Through the use of Releasing Items, Customer Anticipation Dates, and Dispatch Dates, Titan enables the production scheduler to view into the future and avoid problems before they occur.

Plant efficiency and customer service can be dramatically improved through the use of the Titan Precast Management System.

TITAN PRODUCTION PROCESSING

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Titan 3000 Precast & Prestress Management System

Dispatching

FEATURES

- » View Job, Structure and Product Status
- » Easily Create Picking/Load Tickets
- » View Load Weight while Picking
- » Pick Weeks in Advance
- » Automatically Create Delivery Tickets and Invoices from Picking Tickets
- » Track Specials
- » Monitor Production Activity
- » Share Dispatch Information with Production Scheduler
- » Identify Inventory Shortfalls
- » View Shipping Schedule
- » Identify Shipping Conflicts
- » View/Print Drivers Schedules
- » Export Information to Excel or Word

The screenshot shows the 'Load Manager' interface in 'Calendar View' for Monday, February 10, 2020. The main area is a grid with columns for each day of the week. Each cell in the grid contains a list of job entries, such as '12-1295 Fisher Project B7800-101878' or '15-1953 Kelly Picking Weight Testin'. A legend at the bottom of the screen identifies the status of these entries with colored boxes: Ready (green), Loaded (yellow), Hold (orange), En Route (blue), and others like 'In Progress' (purple), 'Closed' (red), and 'All' (grey).

Create Cohesion and Efficiencies Between Production Scheduling and Dispatching

Titan enables the production scheduler and dispatcher to act as a cohesive unit. By sharing information through Titan, both production and dispatch personnel are given the tools to achieve efficiencies that would otherwise be unobtainable using a manual system.

Through the use of many features created specifically for the dispatcher, the balance of client expectations and production resources can be managed more effectively.

With complete job information at everyone's fingertips, the continuous task of answering customer inquires can be distributed throughout the office, while the actual time of dispatching products and managing trucks and drivers will be considerably reduced.

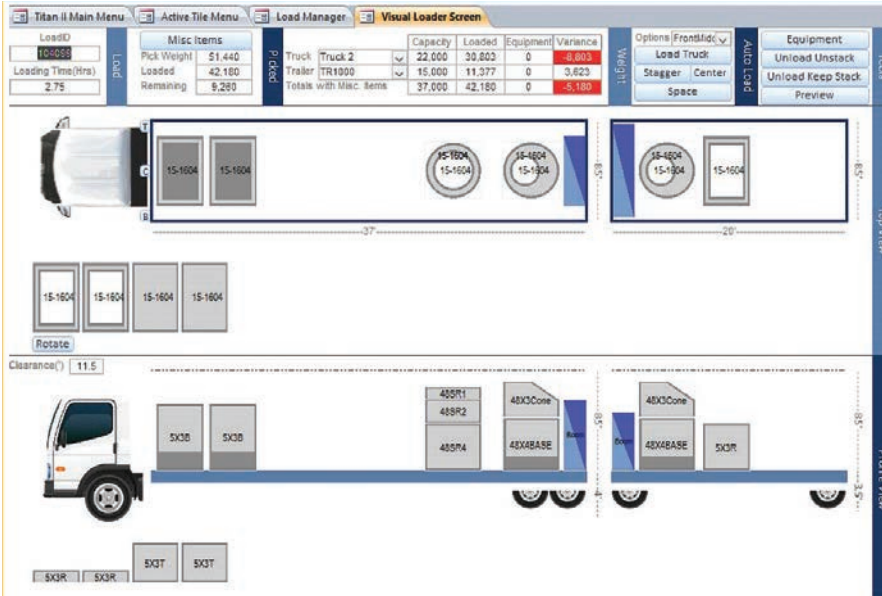


TITAN DISPATCHING

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Titan 3000 Precast & Prestress Management System

Visual Loader



FEATURES

- » Visually Load Trucks
- » Visually Load Trailers
- » Drag and Drop Items
- » View Profile View
- » View Top View
- » Profile and Top Views Automatically Synchronize
- » Stack Items
- » View Booms
- » View Weight Variances
- » Load Miscellaneous Items
- » View Picked Weight
- » View Weight Remaining to Load
- » View Loading Time
- » Automatically Space Items
- » Automatically Center Items
- » Automatically Stagger Items
- » Round or Rectangular Items
- » Print Loading Ticket with Profile and Top View

Don't Waste Valuable Labor on Trial & Error: Create Your Loading Plan On-Screen

Save time and money with the Titan Visual Loader module. This powerful tool lets you visually determine the most efficient way to load your trucks and trailers. Why waste valuable labor hours on trial and error when you can experiment and visualize on the screen in a fraction of the time?

Items can be dragged and dropped directly into the desired positions on the selected truck/trailer. The top and profile view will automatically synchronize showing a to-scale representation of the truck/trailer.

Items can be stacked, staggered, centered and spaced. Weight variances and warnings can be quickly monitored. Miscellaneous items can be loaded and tracked. Loading time can even be estimated and viewed directly on the screen.

See problems before they occur, saving time and money. The Visual Loader is the very definition of working smart.

TITAN VISUAL LOADER

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Titan 3000 Precast & Prestress Management System

Purchase Order Processing- Inventory Management

FEATURES

- » Multi-plant Capabilities
- » Track Stock Items
- » Track Specials
- » Track Finished Goods
- » Track Raw Materials
- » Establish Minimum and Maximum Quantities
- » Robust Inventory Inquiry Screens
- » Various Inventory Quantity Warnings
- » Create/Track Bill of Materials
- » Tight Integration with Job Processing, Production, Purchasing and Accounts Payable
- » Track Product Height, Weight, Product Line and Associated Kit Items
- » Create POs Automatically
- » Unit of Measure Conversions
- » Track Vendor Item Numbers, Pricing and Unit of Measure
- » Export Information to Excel or Word

Product ID	Plant	Product Name	QOH	Picked	Ant. Qty	Released	SO	Req_BOM	PO	Min. Qty	Avail
24AR4	100	24" Adjustment Ring 4"	12	9	16	17	153	0	0	0	0
24AR6	100	24" Adjustment Ring 6"	3		12	13	48	0	0	0	0
3/4BUTRUB	100	3/4" Butyl Rubber			98	135	137	389	0	73	1
34CMB	100	34" High Concrete Median Barrier	0	5	30	30	261	0	0	0	0
42BOR3	200	42" RCP X 8" Length, Oring, Clas	0		1	1	1	0	0	1	0
48CF30	100	48" Flattop Collar 6" w/ 30" Hole	3	1	8	8	33	0	0	0	0
48CF7630	100	48" Flattop Collar 6" w/ 30" Hole	0		1	1	3	0	0	0	0
48CN3	100	48" Cone x 30"	1	31	110	110	359	0	0	0	0
48SB3	100	48" Standard Base x 30"	3	3	14	14	26	0	0	0	0
82X3X0	100	INLET BASE (2' X 3')	0		1	1	2	0	0	0	0
82X3X1	200	INLET BASE (2' X 3') X 1'	0		1	1	1	0	0	0	0
82X3X2	100	INLET BASE (2' X 3') X 2'	0		1	1	1	0	0	0	0
82X3X3	100	INLET BASE (2' X 3') X 3'	0		4	4	4	0	0	0	0
82X3X4	100	INLET BASE (2' X 3') X 4'	1		3	3	3	0	0	0	0
BR205TK	100	42 X 48 Inlet Riser x 2.0	0	1	3	3	6	0	0	0	0
COATBIT	100	Outside Coating - Bituminous	3		640	647	1,815	0	0	0	0
FC4	100	Manhole Frame 4" High Incl. Cov	42	32	118	118	380	0	50	0	0
FC7	100	Manhole Frame 7" High Incl. Cov	5	13	34	34	86	0	20	0	0
FC8B	100	Foreign Casting Type B - 6"	0	1	1	1	3	0	11	0	0
KNS10616AWP	100	Kor N Seal Gasket S106-16AWP	0		5	5	38	0	0	0	0

Accurate, Timely Information for Everyone

The Titan Precast Management System includes scores of features to enable precast manufacturers to successfully manage inventory while improving customer service.

Inventory turnover can be dramatically improved by Titan's simplified precast-specific processes. Dispatch and production processing, bill of materials management, and purchase order processing are all tightly integrated, giving everyone accurate, timely information.

Customer service can be greatly enhanced by the many customer and job inquiry screens available in the Titan system. Inventory profitability can be tightly monitored using the many analytical reports available in Titan.

By making it possible to share vital, accurate information throughout the office, Titan gives precasters the ability to meet customers' expectations, effectively manage production resources, and retain company capital.



TITAN PURCHASE ORDER PROCESSING-INVENTORY MGT.

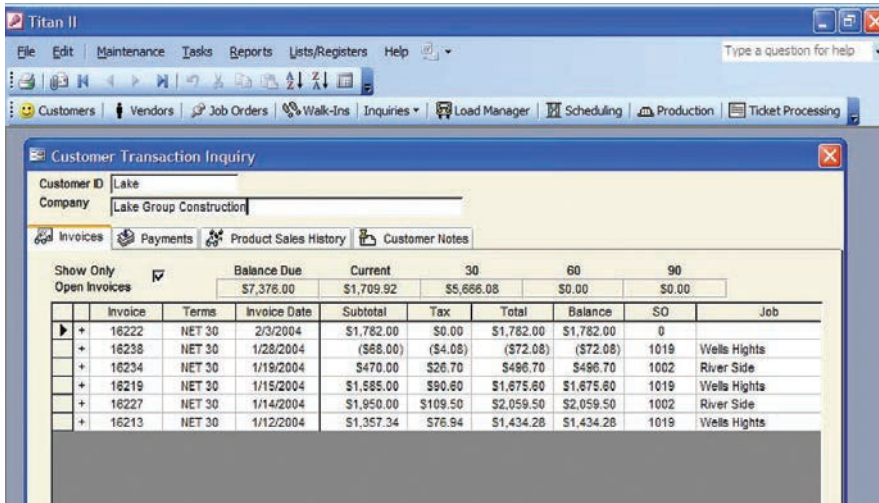
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Titan 3000 Precast & Prestress Management System

Accounts Payable



Customer Transaction Inquiry									
Customer ID		Lake							
Company		Lake Group Construction							
Invoices Payments Product Sales History Customer Notes									
Show Only <input checked="" type="checkbox"/> Open Invoices									
		Balance Due		Current		30		90	
		\$7,376.00		\$1,709.92		\$5,666.08		\$0.00	
Invoice	Terms	Invoice Date	Subtotal	Tax	Total	Balance	SO	Job	
+ 16222	NET 30	2/3/2004	\$1,782.00	\$0.00	\$1,782.00	\$1,782.00	0		
+ 16238	NET 30	1/28/2004	(\$68.00)	(\$4.08)	(\$72.08)	(\$72.08)	1019	Wells Hights	
+ 16234	NET 30	1/19/2004	\$470.00	\$26.70	\$496.70	\$496.70	1002	River Side	
+ 16219	NET 30	1/15/2004	\$1,585.00	\$90.80	\$1,675.80	\$1,675.80	1019	Wells Hights	
+ 16227	NET 30	1/14/2004	\$1,950.00	\$109.50	\$2,059.50	\$2,059.50	1002	River Side	
+ 16213	NET 30	1/12/2004	\$1,357.34	\$76.94	\$1,434.28	\$1,434.28	1019	Wells Hights	

A Powerful Way to Track Your Expenses And Add Insight to Your Decision-Making

The Accounts Payable module provides all the tools you will need to manage your expenditures. With tight purchase order integration, validating vendor invoices is no longer a cumbersome chore, while selecting invoices for payment is quick and easy.

Powerful, yet easy to use, Accounts Payable offers the ability to process checks individually or in a batch and can produce a wide range of reports to highlight key financial information.

While the Accounts Payable module can be used as a stand-alone management tool, when coupled with the rest of the Titan Precast Management System it is sure to add to your business insight and improve your decision-making.

FEATURES

- » Vendor Maintenance
- » Invoice Register
- » Check Register
- » Unlimited Bank Accounts
- » Aged Payable Reports
- » Purchasing Analysis
- » Integration with PO System
- » Manual Check Writing
- » Invoice Payment Processing
- » Check Batch Printing
- » Customizable Vendor Fields
- » Vendor Default Accounts
- » Vendor Lists and Labels
- » Purchase Clearing Accounting
- » Integration with General Ledger
- » Export Information to Excel or Word

TITAN ACCOUNTS PAYABLE

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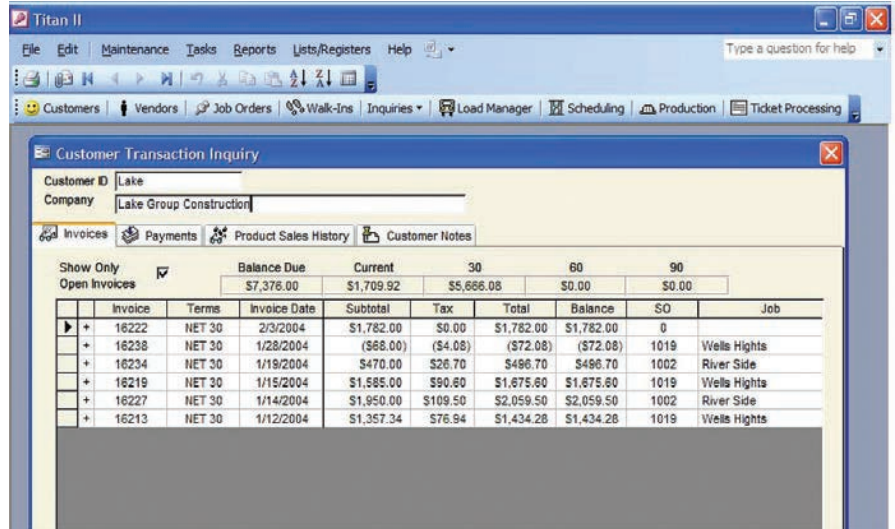


Titan 3000 Precast & Prestress Management System

Accounts Receivable

FEATURES

- » Customer Maintenance
- » Invoice Registers
- » Cash Receipts Registers
- » Unlimited Bank Accounts
- » Aged Receivable Reports
- » Receivables by Sales Rep
- » Receivable Report with Collection Notes
- » Payment Analysis Reports
- » Walk-In Screen
- » Customer Inquiry Screen
- » Collection Notes Tracking
- » Customer Statements
- » Finance Charge Feature
- » Customer Status Feature
- » Custom Fields
- » Export Information to Excel or Word



Invoice	Terms	Invoice Date	Subtotal	Tax	Total	Balance	SO	Job
16222	NET 30	2/3/2004	\$1,782.00	\$0.00	\$1,782.00	\$1,782.00	0	
16238	NET 30	1/28/2004	(\$68.00)	(\$4.08)	(\$72.08)	(\$72.08)	1019	Wells Hights
16234	NET 30	1/19/2004	\$470.00	\$26.70	\$496.70	\$496.70	1002	River Side
16219	NET 30	1/15/2004	\$1,585.00	\$90.80	\$1,675.80	\$1,675.80	1019	Wells Hights
16227	NET 30	1/14/2004	\$1,950.00	\$109.50	\$2,059.50	\$2,059.50	1002	River Side
16213	NET 30	1/12/2004	\$1,357.34	\$76.94	\$1,434.28	\$1,434.28	1019	Wells Hights

Comprehensive and Powerful Tool to Manage Customer Account Information

Titan's Accounts Receivable module provides a variety of tools for tracking and managing customer account information

Intuitive features coupled with informative reporting are the hallmark of this Accounts Receivable module.

By simply generating invoices directly from delivery tickets, the accounts receivable process starts off swiftly and accurately. It is followed by the ability to print customer statements in multiple formats, while easily recording and tracking customer collection notes.

Finishing strong, the accounts receivable process ends with user-friendly cash entry and customer inquiry screens.

Comprehensive and powerful, the Accounts Receivable module is a critical process within the Titan Precast Management System.



TITAN ACCOUNTS RECEIVABLE

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Titan 3000 Precast & Prestress Management System

General Ledger

The screenshot displays the Titan II software interface for General Ledger Account Maintenance. It shows a search for 'Telephone' with a description of 'Telephone Expense' and an account type of 'Expenses'. Below this, the 'Active Budgeting' section is visible, showing a budget for '2004 V2' with a 'Yearly Fixed Budget' of '\$12,000.00'. A table lists budget periods from 1 to 12, each with a fixed amount of '\$1,000.00'.

Budget	Yearly Fixed Budget	Allocate Monthly	Budgets
2004 V2	\$12,000.00	<input type="checkbox"/>	
2004 V1			
2004 V2			
2005 V1			
2005 V2			
Fixed	1	\$1,000.00	
Fixed	2	\$1,000.00	
Fixed	3	\$1,000.00	
Fixed	4	\$1,000.00	
Fixed	5	\$1,000.00	
Fixed	6	\$1,000.00	
Fixed	7	\$1,000.00	
Fixed	8	\$1,000.00	
Fixed	9	\$1,000.00	
Fixed	10	\$1,000.00	
Fixed	11	\$1,000.00	
Fixed	12	\$1,000.00	

FEATURES

- » Chart of Accounts
- » Active Budgeting
- » Unlimited Budgeting
- » Income Statements
- » Balance Sheets
- » Statement of Cash Flow
- » Flexible/Easy Financial Report Writer
- » General Ledger
- » Trial Balance
- » Working Trial Balance
- » Transaction Journals
- » Transaction Journal by Plant
- » 20 Digit Account Number
- » Export Information to Excel and Word

Titan's General Ledger: A Complete Financial Picture of Your Business

The General Ledger module ties together all aspects of the Titan Precast Management System for a complete financial picture of your business. Accounts receivable, accounts payable, inventory receipts and production processing are all tightly integrated with the General Ledger to give you a clear view of the past. Our Active Budgeting feature will give you a clear view of the future.

With the ability to create unlimited budgeting scenarios, the Active Budgeting feature enables you to create budgets based on current and projected sales figures. Percent of Actual Sales Budgeting as well as Fixed Budgeting scenarios give you the tools to create truly flexible and realistic budgets.

Combining ease of use with power and flexibility, Titan's General Ledger module will provide you with valuable business insights and lead you to the next level of comprehensive financial management.

TITAN GENERAL LEDGER

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Titan 3000 Precast & Prestress Management System

Inter-Company Accounting

FEATURES

- » Multiple Companies Share One Database
- » Individual Company Trial Balances and Financials
- » Consolidated Financial Statements
- » Share Production Resources
- » Share Shipping Resources
- » Share Customers
- » Share Vendors
- » Share Product Codes
- » Multiple Companies Can Process a Single Job
- » "Due to/Due from" Inter-Company Transactions Can Be Automatically Created
- » Print All Reports by Company
- » Print All Reports Combined

PlantID	Status	Plantname	Job #	Customer
150	Open	Sample Company 150		
200		Sample Company 200		
300		Sample Company 300		

Weight	828,750	Yards	232	Subtotal	\$57,813.87
Pick Weight	0	Tax	\$0.00	Total	\$57,813.87

Billing Address	33 Wells Way	Phone	(383) 883-8383	Rep	North
City St Zip	Wellington PA 168287777	Fax	(838) 383-8383	Expiration Date	4/22/2008
Contact	Joe Wells	Job Status	Open	Reminder Date	3/23/2008
Ship Address		PO		Start Date	7/28/2008
City St Zip		Driver		Modification Date	3/23/2008
Site Contact		Zone	Z1	Tax Code	PA % 0.00%
Phone	(383) 883-8383	Price Level	2803	Terms	MCCDD
Fax	(838) 383-8383	Discount %	0.00%	DOT	DOT_NU
		Tax Exempt#	444	QC Type	STANDARD

Multiple Companies: One Cohesive Unit

Unique and powerful, Titan's Inter-Company Accounting feature enables multiple companies to work as one cohesive unit. Related companies can now be combined under one database while maintaining individual trial balances and financial statements.

Multiple companies can seamlessly process a single job in Titan. Sales and expenses will be automatically attributed to individual companies. Inter-company general ledger transactions can automatically be created, accurately reflecting "due to/due from" scenarios.

Sharing production resources, shipping resources, customers, vendors and product codes dramatically reduces database maintenance while increasing resource utilization.

All reports, including sales, receivables, payables, inventory, and financial reports, can be printed individually, by company or combined.



TITAN INTER-COMPANY ACCOUNTING

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Titan 3000 Precast & Prestress Management System

Payroll

The screenshot shows the 'Titan Payroll - [Payroll Selection]' window. It includes a menu bar (File, Edit), a toolbar with icons for Employee Maintenance, Quick Check, Payroll Selection, and a search box. Below the toolbar are several input fields: Frequency (Weekly), Employee (0), Plant (0), Method (0), Start and End dates (ZZZZ), Check Date (4/7/2006), Period Date (4/7/2006), Check Account (1000), Sort By (EmployeeID), and Next CheckNum (5370). There are also checkboxes for Auto Recalc and buttons for Select Payments, Expand Detail, Clear Selection, Selection Register, and Print Checks. A 'Net' field shows \$10,732.45. The main area is a table with columns: Employee ID, Name, Plant, Pay Method, Gross, Deductions, Net Check, Check #, Check Date, and Period.

Employee ID	Name	Plant	Pay Method	Gross	Deductions	Net Check	Check #	Check Date	Period
+ 1002	Hill, Jane B.	100	Hourly	\$120.00	\$33.18	\$86.82		4/7/2006	4/7/2006
+ 1004	Johnson, Jill	100	Hourly	\$4,000.00	\$1,338.16	\$2,661.84		4/7/2006	4/7/2006
+ 1010	Young, Al B.	100	Salary	\$600.00	\$184.19	\$415.81		4/7/2006	4/7/2006
+ 1011	Allen, Jen V.	200	Hourly	\$1,040.00	\$327.36	\$712.64		4/7/2006	4/7/2006
+ 1015	Walsh, Bill	100	Hourly	\$1,425.00	\$454.98	\$970.02		4/7/2006	4/7/2006
+ 1016	Hill, Phil	100	Hourly	\$2,200.00	\$745.05	\$1,454.95		4/7/2006	4/7/2006
+ 1020	Lake, Fred	200	Hourly	\$1,075.00	\$338.98	\$736.04		4/7/2006	4/7/2006
+ 2000	Green, Al	200	Hourly	\$1,040.00	\$306.56	\$733.44		4/7/2006	4/7/2006
+ 2010	Smith, Janice	200	Hourly	\$1,040.00	\$306.56	\$733.44		4/7/2006	4/7/2006
+ 3001	Wall, Gerry	200	Hourly	\$1,040.00	\$307.36	\$732.64		4/7/2006	4/7/2006
+ 3002	Good, Sam B.	100	Salary	\$1,000.00	\$344.79	\$655.21		4/7/2006	4/7/2006
+ 3050	Bellowaky, Bria	100	Hourly	\$1,200.00	\$360.40	\$839.60		4/7/2006	4/7/2006

A Full-Featured and Flexible Payroll Module, Tightly Integrated with Your General Ledger

The Payroll Processing Module is an excellent addition to Titan's family of products specifically designed for the precast industry. Secure and tightly integrated with the General Ledger, the Payroll Module completes Titan's financial set of modules.

Payroll checks can be swiftly processed using batch processing or single check processing. All common reporting is available, including earnings analysis reports and deduction/expense analysis reports.

With customizable earnings, deduction and expense codes, the payroll module is full featured and flexible.

Multi-plant, multi-department features coupled with intuitive inquiry screens makes Titan's Payroll Module comprehensive and equipped for precast concrete operations of all sizes – from small single-plant operations to the largest multi-plant facilities.

FEATURES

- » Multiple Earnings Distribution
- » Multiple Plant/Department
- » Benefit Accrual Reporting
- » Tax Withholdings
- » Customizable Deductions (i.e. 401(k), Cafeteria Plan)
- » Checks and Stubs
- » Check Register
- » Direct Deposit Register
- » Earnings Analysis Reports
- » Deduction/Expense Analysis Reports
- » Simple Batch Processing
- » Single Check Processing
- » Simple Check Voiding
- » 941/940/W-2
- » Customizable Fields
- » Notes and Reminders
- » Intuitive Inquiry Screens
- » Plant/Department Expense Distribution

TITAN PAYROLL

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Titan 3000 Precast & Prestress Management System

Timesheet

FEATURES

- » Clock In / Out Feature
- » Enter Total Hours Feature
- » Timesheet Review Screen
- » Quickly Review Time by Production Department
- » Post Time Directly to Production Work Orders or Post Time to Job Costing Phases and Cost Codes
- » Filter Job Selection by Production Schedule Date
- » Integrates Directly with Titan Payroll Module
- » Utilize Tablet PCs
- » Generate Various Timesheet Reports
- » Multi-Plant Feature
- » Custom Report Feature
- » Data Export Feature

Monday, February 10, 2020		
Employee Code	1234	
Click to create new time entry. Use navigation buttons to edit previous entries.		
In	2:17 PM	Start
Out	4:38 PM	Stop
Hours	2.35	Reg

Work Order	
Schedule Date Filter	Monday, February 03, 2014
Job	12-1246 TPL Project
WO#	323795
Process	Labor1

Accurately Capture Labor Hours

Designed to completely integrate with Titan Production Processing, Job Costing and Payroll Modules, Titan's Timesheet Module is a powerful tool to accurately capture labor hours.

Pull-down lists are available to employees for easy selection of Job and Work Orders or Phases and Cost Codes. Jobs and Work Orders can be restricted and filtered by production scheduling date. Inexpensive tablet PCs can be simultaneously used to capture and record time in the office, in the plant, in the yard, or on the road.

Managers can scan through time entries with the Timesheet Review Screen and quickly view Totals by Production Department.

Recorded hours can be used to directly update production entries and/or job costing entries. Time can also be directly loaded into Titan's Payroll Processing Screen if required. Various Timesheet Reports and Data Export features are also available.



TITAN TIMESHEET

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Titan 3000 Precast & Prestress Management System

Asset Manager

The screenshot displays the Titan Asset Manager software interface. At the top, there is a menu bar with options like 'Titan II Main Menu', 'Active File Menu', and 'Asset Manager'. Below the menu bar, there are several panels: a left sidebar with filters for Class, Status, Responsible User, Make, and Location; a central panel with 'Depreciation' settings (Standard, Tax, Value); and a right sidebar with 'Parts Maintenance' and 'Work Order Labor Reports' options. Below these panels is a toolbar with icons for 'View Asset Detail', 'Data Sheet', 'Create WO', 'WO List', 'Create PO', 'Job Cost', and 'Documents'. The main area shows an 'Asset List' table with columns for Class, ID, Description, Make, Model, Model Year, Location, Plate, and Status. The table contains 26 rows of equipment data.

Class	ID	Description	Make	Model	Model Year	Location	Plate	Status
Equipment	CD1	3 TON OVERHEAD CRANE	SHAWBOX	500 OVERHEAD CR	2001	REBAR	2830323	Active
Equipment	CD2	10 TON OVERHEAD CRANE	SHAWBOX	800 OVERHEAD CR	2001	MAIN PLANT	84K480KD	Active
Equipment	CD3	10 TON LONG DRUM OVERHEAD CRANE	DRESSER	900 OVERHEAD CR	2002	MAIN PLANT	AJRM339	Active
Equipment	CD4	10 TON OVERHEAD CRANE	SHAWBOX	950 OVERHEAD CR	2002	MAIN PLANT	48DJDEN	Active
Equipment	CD5	10 TON NORTH OVERHEAD CRANE	SHAWBOX	950 OVERHEAD CR	2002	MAIN PLANT	7833RAD	Active
Equipment	CD6	25 TON SOUTH EAST OVERHEAD CRANE	YALE	245 OVERHEAD CR	2002	MAIN PLANT	DE40V25	Active
Equipment	CD7	OVERHEAD CRANE	YALE	800 OVERHEAD CR	2004	MAIN PLANT	4788H	Active
Equipment	CD8	OVERHEAD CRANE	SHAWBOX	OVERHEAD CRANE	2010	STEEL PLANT	YHS3854	Active
Equipment	CD9	OVERHEAD CRANE	SHAWBOX	OVERHEAD CRANE	2005	STEEL PLANT	4245589	Active
Equipment	CD10	OVERHEAD CRANE	SHAWBOX	OVERHEAD CRANE	2006	STEEL PLANT	6924511	Active
Equipment	CD11	7 1/2 TON OVERHEAD CRANE	LIFT TECH	OVERHEAD CRANE	2005	BLUE BLDG	1214F07	Active
Equipment	CD12	OVERHEAD CRANE	HOOR MADE	JIB CRANE	2005	OB ROOM	8F5278	Active
Equipment	CD13	OVERHEAD CRANE	SHAWBOX	245 JIB CRANE	2009	STEEL PLANT	V0H1085	Active
Equipment	CD14	JIB HOIST & PORTABLE BASE	GORBEL	JIB HOIST	2009	DURHAM	PK0930	Active
Equipment	CD16	60 TON CRANE - DUAL 30 TON	ACE	CRANE	2010	PLANT 2	3EUN77	Active
Equipment	CD17	25 TON CRANE	ACE	CRANE	2011	PLANT 2	UD0367	Active
Equipment	ED1	SILO BLOWER	GARDNER	CYCLO BLOWER	2004	PLANT	DF4469	Active
Equipment	ED2	SILO BLOWER	WISERSOLL	EP 80	2005	PLANT	CDP3325	Active
Equipment	ED3	DIESEL POWER HEATER	HEATER	150 POWER HEATE	2002	PLANT	DC8R458	Active
Equipment	ED4	DIESEL POWER HEATER	CATERPILLER	POWER HEATER	1998	DURHAM	EC467	Active
Equipment	ED5	PORTABLE WELDER	MILLER	TRAILBLAZER 3100	2008	PLANT	GHY4867	Active
Equipment	ED6	FORKLIFT	KALMAR (SM)	12-1500L	2008	YARD	ADDFFF444	Active

FEATURES

- » Track Plant Equipment
- » Record Acquisition Data
- » Create Maintenance Plans
- » Create Maintenance Work Orders
- » WO and Task Management
- » Track Parts
- » Location Tracking
- » Tax Depreciation Reports
- » Book Depreciation Reports
- » Create Book Depreciation Journal Entry
- » Equipment Cost Tracking
- » Equipment Labor Tracking
- » Costing Analysis Reports
- » Tied to Document Management
- » Customizable Display
- » Display Equipment Picture
- » Export Data to Excel

A Whole New Level of Asset Management

Increase the useful life of your equipment with Titan's Asset Manager module. Emphasizing maintenance, depreciation and costing, this module brings together key equipment processes into one integrated program.

Track and record all maintenance routines critical to the proper upkeep of your equipment. Track parts and labor from work orders while building an equipment costing history essential for future purchasing decisions.

Track and create depreciation entries critical for month-end financial reporting purposes. Track and record equipment locations and other important data such as make, model, serial number, plate, color, status and condition.

In addition, documents and photos can be associated and tracked against any asset by utilizing Titan's Asset Manager and Document Management integration.

Bring your equipment management processes to a whole new level with Titan's Asset Manager module.

TITAN ASSET MANAGER

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Titan 3000 Precast & Prestress Management System

Job Cost Processing

FEATURES

- » Monitor Job Phases
- » Track Job Cost Codes
- » Create Job Estimates
- » Record Actual Costs
- » Integrates with General Ledger, Purchase Order Processing, Accounts Payable, Payroll, Accounts Receivable, Inventory Management, CRM and Document Management
- » Analyze Estimate to Actual by Phase and Cost Code
- » Copy Job Estimate Utility
- » Issue Inventory
- » Certified Payroll
- » AIA Billing
- » Retainage Feature
- » Export Information to Excel or Word

Phase	Cost Code	Cost Type	Cost Code Description	Est. Qty	UOM	Est. Rate	Est. Amount
001	100100		PROGRESS BILLINGS	7000	LS	\$1.00	\$7,000.00
001	900300	Labor	DRIVERS	5	HR	\$45.00	\$225.00
001	900100	Labor	OPERATORS	5	HR	\$55.00	\$275.00
001	900200	Labor	LABORERS	5	HR	\$35.00	\$175.00
001	900425	Labor	SUPERINTENDENTS	5	HR	\$60.00	\$300.00
001	900800	Labor	SUBSISTENCE	5	HR	\$25.00	\$125.00
001	400453	Labor	350 BACKHOE	5	HR	\$76.00	\$380.00
001	400465	Equipment	WTR TRK (168, 72, 181)	5	HR	\$76.00	\$380.00
001	400470	Labor	D 400 ROCK TRUCK	5	HR	\$66.00	\$330.00
001	500596	Labor	980C (L12, 17, 20)	5	HR	\$67.00	\$335.00
001	500598	Equipment	980 G LOADER	5	HR	\$88.00	\$440.00
001	600200	Labor	MISC JOB COSTS	5	HR	\$67.00	\$335.00
001	500550	Materials	PURCHASED AGGREGATE	5	TON	\$45.00	\$225.00
001	600200	Materials	MISC JOB COSTS	5	HR	\$100.00	\$500.00
001	700100	Materials	MISC EQUIPMENT RENT	5	HR	\$75.00	\$375.00
001	700115	Sub	SUBS/CONCRETE	5	HR	\$65.00	\$325.00
001	700150	Sub	SUBS/ELECTRIC WORK	5	HR	\$65.00	\$325.00
001	700999	Materials	OTHER SUBCONTRACTORS	5	HR	\$56.00	\$280.00

Tight Integration to Manage Project Costs

Titan's Job Cost Processing module manages costs on large-scale projects, small projects and even capital equipment and facilities. General Ledger, Payroll, Accounts Payable, Purchase Order Processing, Inventory Management, Accounts Receivable, CRM and Document Management modules are all tightly integrated with the Job Cost Processing module.

Create job estimates and budgets by phase and cost code. Compare and analyze budgeted amounts to actual expenditures by individual cost codes or by phase. Copy job estimates by job or job template. Job notes and tasks can be assigned and monitored by individual or by task category.

Certified payroll reports can be generated with the Payroll Module. Retainage features are available in conjunction with the Accounts Receivable AIA billing features.

Filled with tools to manage your costs, Titan's Job Cost Processing module is essential for both large and small projects.

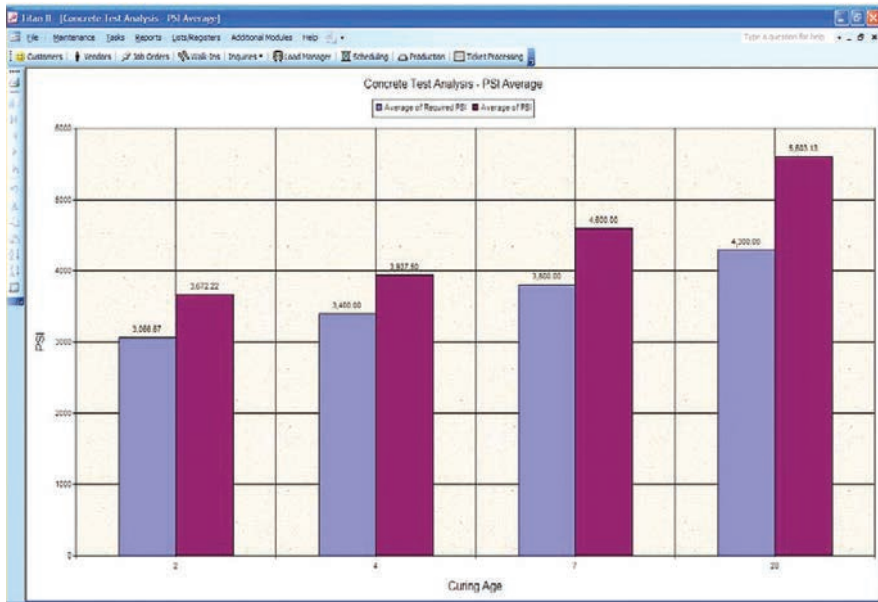


TITAN JOB COST PROCESSING

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Titan 3000 Precast & Prestress Management System

Quality Control



Simplify the Onerous Task of QC Paperwork

Filled with analytical reports and graphs, Titan's Quality Control Module enables companies to leverage their QC efforts. Strong integration with Titan's production and production scheduling features makes the onerous tasks of quality control paperwork simple.

Identify weak areas in the plant and use Titan's QC Score Card Analysis reports and graphs to track improvement. Analyze pre-pour and post-pour test results by plant, production department, product-line, product and date range.

Easily generate a QC Score Card for any individual item produced, showing all pre-pour, post-pour and concrete test results on one simple-to-read form.

With the ability to customize tests and evaluate a variety of production scenarios, Titan turns your important QC data into a wealth of useful information.

FEATURES

- » Track/Evaluate Pre-pour Test Results
- » Track/Evaluate Post-pour Test Results
- » Track/Evaluate Concrete Test Results
- » Automatically Generate QC Inspection Sheets from Production Schedule
- » Customize Pre-pour and Post-pour Tests
- » Create Unlimited QC Types (i.e. "NJDOT" and "PADOT")
- » Generate QC Score Cards by Production Date, Delivery Ticket, Production Department, Date Range, etc.
- » Analyze and Graph Numerous Production Scenarios

TITAN QUALITY CONTROL

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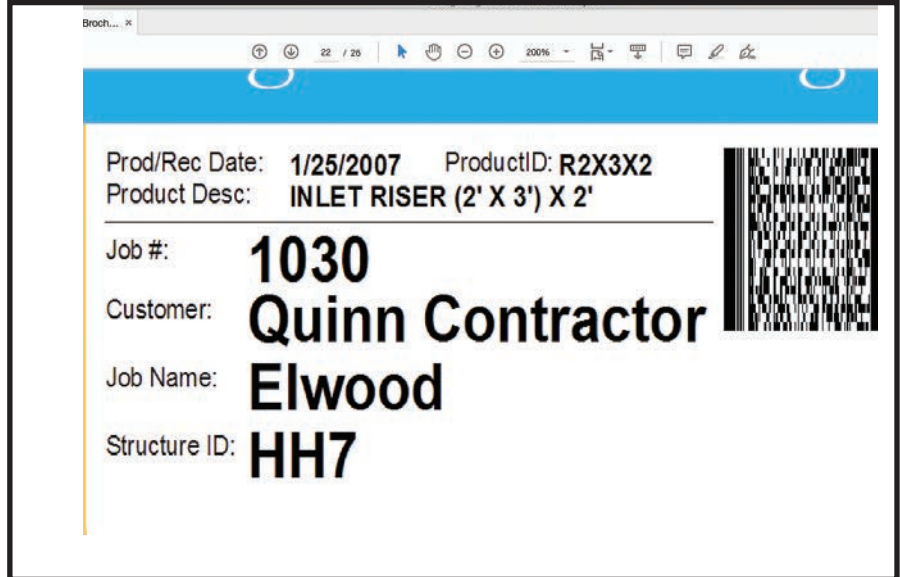


Titan 3000 Precast & Prestress Management System

Bar Coding and Labeling

FEATURES

- » 6" by 12" Durable Labels
- » Viewable from Long Distance
- » No Need to Retype Information
- » Print from Production Scheduling
- » Print from Production Processing
- » Print from Inventory Receipt
- » Print from Job Order Processing
- » Accepts Inventory Status Information from Handheld Scanner
- » Record and Track Product Location Information
- » Additional Label Sizes Available
- » Integrates with Titan's Quality Control Module



No More Crayons and Spray Paint with Titan's Complete Bar Coding Module

Put away your crayons and spray paint. Titan offers a complete Bar Code Labeling module. Gone are the days of tedious stenciling and spray painting or the unprofessional look of crayons.

Now, with Titan's Bar Code and Labeling model, labels can be easily printed directly from production scheduling, production processing or inventory receipt processing. No need to retype any information or shake a spray can. The 6" by 12" labels are sure to stick and can be viewed from a long distance.

The Bar Coding, along with a handheld scanner, can be used to track the location of "specials" or "custom made" items. These locations or sections can then be displayed on all picking and delivery tickets. No more running around looking for a product to load on the truck.

Complete inventory accuracy can be achieved by using the handheld scanner to record and transfer stock status information to Titan. Specific product delivery information can be captured and linked to Titan's Quality Control Module.



TITAN BAR CODING AND LABELING

Exclusively offered by Muka Development Group, LLC
130 Maple Ave., Suite 5A, Red Bank, NJ 07701
Phone: 732-866-8686 • **Fax:** 732-268-7312
E-mail: amuka@muka.net • **Web:** titan3000.com

Titan 3000 Precast & Prestress Management System

Contractor Hub

The Titan Contractor Hub Strengthens Collaboration with Contractors

Titan's Contractor Hub is an exciting service that strengthens the collaboration between the precaster and contractor. Through our secure internet hub, precasters and contractors can share up-to-date information about their jobs.

Contractors can view jobs and structures quickly, determining their status without ever picking up the phone. Contractors can enter structure "request" dates and assign priority numbers directly in the Hub. Precasters can view contractors' request dates and priorities to automatically release structures for production.



Imagine the time savings. Reduced phone calls and less data input. What could be better? Contractors can view a calendar of upcoming deliveries in a monthly, weekly or daily display.

Production calendars are an optional feature the precaster can offer the contractor. The Hub also offers a Job Discussion Board that enables the contractor or precaster to initiate online discussions. Attachments can be added to the discussions and all discussion history is saved with the job, viewable directly within the Titan Precast Management System.

The Hub can reduce phone calls for the contractor's accounting department as well. Open invoices, invoice history and delivery tickets are all available within the Hub for viewing and reprinting. Imagine the reduction in phone calls.

Titan's Contractor Hub Service will not only dramatically improve customer service, it will reduce internal costs for the precaster. Talk about a competitive advantage!

FEATURES

- » Secure Internet Interface for Contractor offered by the Precaster
- » Customized Main Menu
- » Features for the Contractor's Project Managers
- » Job Structure/Item Tracking
- » Structure Request Feature
- » View Structure Drawings
- » View Structure Detail
- » Delivery Calendar with Monthly, Weekly and Daily View
- » Delivery List View
- » Delivery Details
- » Production Calendar
- » Meeting Calendar
- » Discussion Board with Attachments Feature
- » Features for the Contractor's Accounting Department
- » View Open Invoices
- » View Invoice History
- » View Delivery Ticket History

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TITAN TALES - The User Experience

Before and After: A Dramatic Difference

The Titan Precast Management System enables Nance Precast to take charge of a growing operation

For Nance Precast Concrete Products, there's the "before" and the "after." Based in Piedmont, Oklahoma, Nance Precast has grown steadily since its founding in 1991. But there comes a point when keeping track of all aspects of the business using manual processes and several software applications gets a little unwieldy. That's the "before."

"We had an independent quoting software and a different accounting program for invoicing and payables," said Chad Nance. "We used Excel for production scheduling, along with a CAD program for drawings."

It took a lot of effort and a lot of staff time to coordinate the wide-ranging pieces of a project from start to finish. So Nance, the third generation precaster who now owns the company with his father Randy and his uncle Stanley, started to look for a solution.

"I started doing some research, thinking that if there was a way to tie it all together, increase efficiency and reduce errors, that would be awesome," he said. "I came across Titan and started talking to them."

That's the "after."

Transforming the Business

Nance learned about the Titan Precast Management System, committed his company to deploying the system, and watched it transform the way Nance Precast manages all aspects of its business.

"What's great about it from our side is that it ties everything together," Nance said. "Other than a few of the smaller packages, we use every module. We use it for quoting, costing, drawing, scheduling, quality control, loading, dispatch, invoicing, payables, et cetera," he added.

"For the most part, we're paperless," Nance continued. "The only paper we use are the production drawings that go to the guys out back. Everything else is tracked and available in Titan."

"So, for example, our sales department quotes the project," Nance said. "Once sold, a project manager converts it to an active order and finalizes the drawings. It is then turned over to production for scheduling. Next, the parts are produced and run through the quality control program. Finally, the job is scheduled to ship, is loaded, and then shipped."

"All of these processes are converted to the different modules easily and handled by the Titan program," Nance said. "From the time the project is quoted to delivery, the information is only entered once at the

beginning. There is no risk of errors manually converting from one module to the next. This is significant for us," he said.

"Accessibility is a great benefit with Titan," Nance added. "With all of the information being available to everyone at any time, it eliminates the need for employees to have to go back and forth looking for answers to questions. More importantly, you know that the answers you seek are in the program and correct. Again, from the time the project is quoted to the time the invoice is paid, everything is correctly tracked."

Managing Growth

As the company has grown, the Titan Precast Management System has enabled it to keep pace without adding additional support staff, which is another key benefit.

Since implementing the Titan system, "it's been record year after record year," Nance said. "We're a growing company, and because of Titan we've been able to keep the same core in the office and still support that growing volume. We probably have fewer people in the office now than we did when we had half the sales 10 years ago."



Chad Nance

PRECAST MANAGEMENT SYSTEM
TITAN
3000

Custom software for precasters

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732-866-8686